

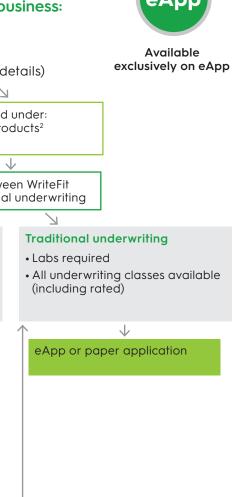
# WriteFit Underwriting™

Individual Life Insurance

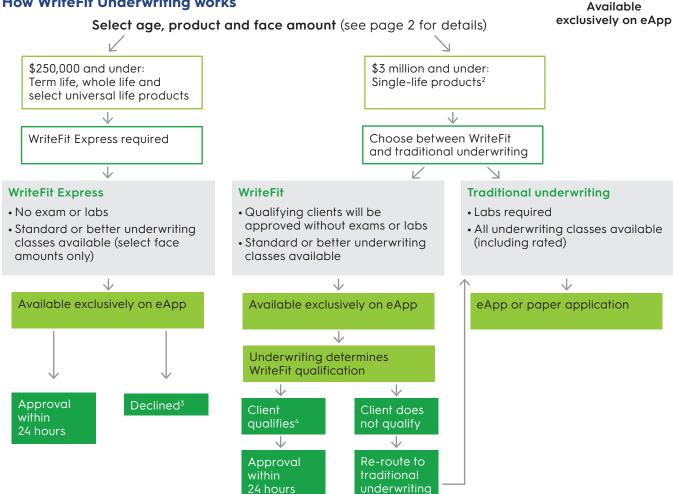
Insurance products issued by: Minnesota Life Insurance Company Securian Life Insurance Company

# WriteFit and WriteFit Express: how to submit business

Securian Financial's WriteFit Underwriting™ program can accelerate your eligible clients' applications through our underwriting process within 24 hours. Here's what you need to know before submitting business:



## **How WriteFit Underwriting works**



- 1. Upon completion of the tele-interview.
- 2. Excludes WriteFit Express, SecureCare™ and must meet age and product specific quidelines.
- 3. If declined, a 90-day waiting period will be enforced before a new application can be submitted.
- 4. Once accelerated, applicant cannot switch to traditional underwriting.

#### **Product details**

The chart below shows the products, face amounts and underwriting classes available for WriteFit and WriteFit Express. Please note, however, that product and rate class availability varies by state.

Remember: once you enter your client's age, the product and face amount, eApp will guide you through the online application process and only show information relevant to your client.

#### **WriteFit**

Products	Issue ages	Face amounts <sup>5</sup>	Underwriting classes
Single-life products <sup>6</sup>	18-50	\$0 - \$3,000,000 (excludes WriteFit Express products and face amounts listed below)	Standard or better <sup>7</sup>
	51-60	\$0 - \$1,000,000 (excludes WriteFit Express products and face amounts listed below)	Standard or better <sup>7</sup>

### **WriteFit Express**

Products	Issue ages	Face amounts <sup>5</sup>	<b>Underwriting classes</b>
Advantage Elite Select Term Life	16-17	\$50,000 - \$250,000	Preferred Juvenile
Advantage Elite Select Term Life	18-54 (10-, 15- and 20-year durations)	\$50,000 - \$99,999	Standard <sup>7</sup>
	16-45 (30-year duration)	\$100,000 - \$250,000	Standard or better <sup>7</sup>
Eclipse Accumulator IUL and Eclipse Protector II IUL	0-17	\$50,000 - \$250,000	Preferred Juvenile
	18-54	\$100,000 - \$250,000	Standard or better

- 5. These face amount limits represent total accelerated business, in-force and pending.
- 6. Excludes WriteFit Express, SecureCare and must meet age and product specific guidelines.
- 7. For insurance products applied for in New York, preferred is the best underwriting class that can be received.

Product features and availability may vary by state.

These materials are for informational and educational purposes only and are not designed, or intended, to be applicable to any person's individual circumstances. It should not be considered investment advice, nor does it constitute a recommendation that anyone engage in (or refrain from) a particular course of action. Securian Financial Group, and its subsidiaries, have a financial interest in the sale of their products.

Insurance products are issued by Minnesota Life Insurance Company in all states except New York. In New York, products are issued by Securian Life Insurance Company, a New York authorized insurer. Minnesota Life is not an authorized New York insurer and does not do insurance business in New York.

Both companies are headquartered in St. Paul, MN. Product availability and features may vary by state. Each insurer is solely responsible for the financial obligations under the policies or contracts it issues.

Securian Financial is the marketing name for Securian Financial Group, Inc., and its subsidiaries. Minnesota Life Insurance Company and Securian Life Insurance Company are subsidiaries of Securian Financial Group, Inc.

For financial professional use only. Not for use with the public. This material may not be reproduced in any way where it would be accessible to the general public.

