

Individual Life Insurance

Insurance products issued by: Minnesota Life Insurance Company Securian Life Insurance Company

You're applying for life insurance — what's next?

Thank you for choosing Securian Financial for your individual life insurance needs. Now that you're ready to apply, what's next?

Prepare medical and financial information

Review the information on the next page. You'll be providing this information to complete the application process, so it's helpful to be prepared.

Medical and financial history collection

You will either complete a questionnaire as part of the eApplication or a representative will call you to ask you questions over the phone. To determine which is needed, ask your financial professional.¹

Physical exam (if required)

You choose a private location and the timing of your physical exam. During this exam, the examiner may collect:1

- Height and weight measurements
- Blood pressure
- Blood and urine samples

We give you confidence so you can enjoy the here and now

When you purchase life insurance, it's important to work with a company you can count on. At Securian Financial, we're guided by our purpose: helping customers build secure tomorrows. Our longevity, financial strength and diversity are testaments to the strength of our company. For more information about our ratings, please see our website at securian.com/ratings.

Since 1880, we've been there for those who see family as their most valuable asset — building a uniquely diversified company that has outlasted economic ups and downs while staying true to our customers.

We're the nineth largest insurance company in the United States, with nearly \$1.4 trillion of life insurance in force and more than 21 million customers in North America as of December 31, 2020.²



Have questions about the application process? Contact your financial professional.

^{1.} Your information is shared ONLY with your permission. Underwriting guidelines may require additional questions and tests.

^{2.} A.M. Best's Statistical Study, U.S. Total Life, July 16, 2021. **Based on 2020 total life insurance in force for Securian Financial Insurance Group.**

Please gather the information below to help expedite your application process:

Health information

Physician/clinic name	Physician/clinic name	Physician/clinic name
Address	Address	Address
		Dhone
Phone	Phone	Phone
	prescription medications you are cur	
☐ Prescription and non-p	prescription medications you are cur	
☐ Prescription and non-p	prescription medications you are cur :	rently taking, including dosag

Financial information

Prepare to recall your current and previous year's earned income. This information should be accurate and verifiable. The following sources are examples of where you can find this information:

- Tax returns
- Certified Public Accountant
- Broker-dealer statements

Please keep in mind that the primary reason to purchase a life insurance product is the death benefit.

Life insurance products contain fees, such as mortality and expense charges (which may increase over time), and may contain restrictions, such as surrender periods.

This is a general communication for informational and educational purposes. The information is not designed, or intended, to be applicable to any person's individual circumstances. It should not be considered investment advice, nor does it constitute a recommendation that anyone engage in (or refrain from) a particular course of action. If you are seeking investment advice or recommendations, please contact your financial professional.

- Personal attorney
- Tax assessment or appraisal
- Personal banker

Insurance products are issued by Minnesota Life Insurance Company in all states except New York. In New York, products are issued by Securian Life Insurance Company, a New York authorized insurer. Minnesota Life is not an authorized New York insurer and does not do insurance business in New York. Both companies are headquartered in St. Paul, MN. Product availability and features may vary by state. Each insurer is solely responsible for the financial obligations under the policies or contracts it issues. Securian Financial is the marketing name for Securian Financial Group, Inc., and its subsidiaries. Minnesota Life Insurance Company and Securian Life Insurance Company are subsidiaries of Securian Financial Group, Inc.

